

## Android TV Box Quotation

To:

No.:

Q20111010

Attn:

Date:

Oct 9<sup>h</sup> 2011

Dear Sir or Madam:

We submit this quotation for your evaluation. Terms and conditions are as below:

- A) **Brand:** You can use our **FlexiView** brand Or OEM customization. OEM in package, User Guid printing and special color panting +logo printing on box and remote control, MOQ is 500pcs. Need software customization MOQ is 1000pcs
- B) **Delivery:** Samples within 7 days. Volume quantity within 30 days after down payment received.
- C) **Payment:** Sample order:T/T, Western union, Paypal, Escrow. Mass quantity order: 30% down payment by T/T, 70% balance T/T before shipment; or 100% Irrevocable L/C at sight ( only do in amount more than US\$20k, and extra 0.6% for bank charge).
- D) **Currency:** US Dollar
- E) **Terms:** FOB HK; Price below does not include shipment cost and bank fees.
- F) **Validity of this quotation:** 20 days

## Models Overview






Model	CPU vendor	Basic specification	Video playback	Online video	3D game support	Interfaces difference	Other advantage features	Price	Statues
<b>FVS-1</b> <b>FVS-2</b>	SamsungPV210 1GHZ, Cortex A8	512MBRAM 2GB Flash WiFi built in	Good	Good	Perfect	HDMI RJ45 3xUSB SD	Bluetooth built in Adobe Flash license IR+2.4G Air mouse remote	High	FVS1:MP FVS2: tooling
<b>FVA-1</b>	Amlogic 8726M 1GHZ, Cortex A9 400MhZ MALI	512MBRAM 2GB Flash WiFi built in	Perfect	Good	Good	HDMI, VGA, CVBS, SPDIF, 2xUSB, SD	Support DTV external Simple IR remote	Midium	MP
<b>FVA-2</b>	Amlogic 8726M 1GHZ, Cortex A9 400MhZ MALI	512MBRAM 4GB Flash WiFi built in	Perfect	Good	Good	HDMI, VGA, CVBS, SPDIF, 3xUSB, SD	USB camera for VOIP Support DTV external IR+2.4G Air mouse remote	Midium	MP ready
<b>FVA-3</b> <b>FVA-4</b>	Amlogic 8726M 1GHZ, Cortex A9 400MhZ MALI	512MBRAM 4GB Flash WiFi built in	Perfect	Good	Good	HDMI, SATA, CVBS, YPbPr, Coaxial, 2xUSB, SD	USB camera for VOIP Support DTV external Support built in HDD Simple IR remote / Air mouse remote	Midium	Tooling



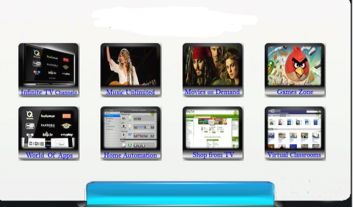



	Photo	Description	Unit Price
1	    	<p><b>FVS-1 Samsung Android 2.2TV box-Adobe Flash license passed model</b></p> <p><b>Samsung PV210 CORTEX A8 CPU, 1GHz frequency</b></p> <p>Based on Android 2.2 OS</p> <p>Google Chrome Web Browser</p> <p>512MB RAM, built in 2GB Flash memory (expandable)</p> <p><b>Video --</b> Up to 1080P video resolution</p> <p>HDMI video &amp; Audio output, connected to HDTV for HD video playback</p> <p><b>Interfaces --</b></p> <p><b>Built in WiFi module for wireless Internet access</b></p> <p><b>Built in Bluetooth module</b></p> <p>1 x RJ45 interface for Ethernet LAN cable</p> <p><b>IR+2.4GHz wireless air mouse remote control</b></p> <p>Optional wireless 2.4GHz/ Bluetooth standard mouse and keyboard via USB dongle</p> <p>3 x USB 2.0 HS interface for portable HDD, USB key etc.</p> <p>1 x SD/MMC/MS memory card slot, supports up to 32GB</p> <p><b>Applications --</b></p> <p>-Adobe Flash Player 10.1 for online video playback</p> <p>-Bluetooth file transfer</p> <p>-Weather, calendar, desk top clock widgets etc.</p> <p>-Online &amp; local playback of video, music and pictures</p> <p>-HD multimedia player, Music player, Photo Frame,</p> <p>-Games, internet games and other family entertainment applications</p> <p>- Plenty of Android applications from the Android Market</p> <p>-Android 2.2 style Artway modified user interface, fully user configurable interface.</p> <p><b>Product dimension: 170mm(L) * 111mm(W) * 29mm(T)</b></p> <p><b>Accessories:</b> Remote control, Power adaptor, 2 AAA batteries, HDMI cable</p>	<p>sample: \$120</p> <p>100pcs: \$103</p> <p>500pcs: \$98.0</p> <p>1Kpcs: \$97.0</p> <p>3Kpcs: \$96.0</p> <p>&gt;3Kpcs: negotiable</p> <p>If no Built-in WiFi &amp; Bluetooth module, cost reduce \$6</p> <p>Without air mouse Remote Control cost reduced by \$9.0</p> <p><b>Status: MP</b></p>



2		<p><b>FVA-1 Low cost Android 2.2TV box</b></p> <p>Amlogic Cortex A9 CPU, 800MHz frequency</p> <p>Based on Android 2.2 OS</p> <p>Google Chrome Web Browser</p> <p>512MB RAM, 2GB Flash memory (expandable)</p> <p>Up to 1080P video output resolution and decoding</p> <p>Built in WiFi module 802.11 b/g/n for wireless Internet access</p> <p>Supports external USB DTV tuner (DVB-T/ATSC) dongle</p> <p><b>Interfaces --</b></p> <p>HDMI 1.3 video &amp; audio output for HDTV playback</p> <p>Components (YPbPr) analog video output</p> <p>Analog audio line-out Left / Right</p> <p>1 x RJ45 interface for Ethernet LAN cable</p> <p>2 x USB 2.0 HS interface for portable HDD, USB key etc.</p> <p>3 x USB 2.0 HS additional internal to the box</p> <p>1 x SD/MMC/MS memory card slot, support up to 32GB</p> <p>Standard in IR wireless remote control</p> <p>Optional wireless 2.4GHz keyboard and mouse via internal or external USB dongle (cost see below)</p> <p><b>Applications --</b></p> <p>Adobe Flash Player 10.1 for online video playback</p> <p>Support DLNA</p> <p>Full Web browsing</p> <p>HD multimedia player, Music player, Photo Frame</p> <p>Online playback of video, music and pictures</p> <p>Plenty of Android applications from the Android Market</p> <p>Games, internet games and other family entertainment applications</p> <p>Android 2.2 ADW launcher style, can be customized by end users.</p> <p><b>Product dimensions:</b> 195mm * 120mm * 23mm</p> <p><b>Accessories:</b> Power adaptor, Remote control, AAA batteries, AV cables, HDMI cable, 2.4G Wireless keyboard and fly mouse (optional),</p>	<p>sample: \$120</p> <p>500pcs: \$70.0</p> <p>1Kpcs: \$69.0</p> <p>3Kpcs: \$67.0</p> <p>&gt;3Kpcs: negotiable</p> <p>If no Built-in WiFi cost reduce \$6</p> <p>Add USB DVB-T/ATSC C tuner dongle &amp; antenna -cost extra \$10.5</p> <p><b>Status: MP</b></p>
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<p>3</p>     	<p><b>FVA-2 Android 2.3 TV box</b></p> <p>Amlogic 8726M Cortex A9 CPU, 1GHz frequency, MALI 400 OpenGL ES1.12.0</p> <p>Based on Android 2.3 OS</p> <p>Google Chrome Web Browser</p> <p>512MB RAM. 4GB Flash memory (expandable up to 32GB)</p> <p>Up to 1080P video output resolution and decoding</p> <p>Built in WiFi module 802.11 b/g/n for wireless</p> <p>Supports USB camera for Video conference</p> <p><b>Interfaces --</b></p> <p>HDMI 1.3 video &amp; audio output for HDTV playback</p> <p>CVBS analog video output</p> <p>VGA output</p> <p>SPDIF output</p> <p>1 x RJ45 interface for Ethernet LAN cable</p> <p>2 x USB 2.0 Host interface for portable HDD, USB key etc.</p> <p>1 x USB 2.0 HS device</p> <p>1 x SD/MMC/MS memory card slot, support up to 32GB</p> <p>IR+2.4G wireless air mouse remote control</p> <p>Optional wireless 2.4GHz/ Bluetooth standard mouse and keyboard via USB dongle</p> <p><b>Applications --</b></p> <p>Adobe Flash Player 10.2 for online video playback</p> <p>Support DLNA</p> <p>Full Web browsing</p> <p>HD multimedia player, Music player, Photo Frame</p> <p>Online playback of video, music and pictures</p> <p>Plenty of Android applications from the Android Market</p> <p>Games, internet games and other family entertainment applications</p> <p>Android 2.3 style, can be customized by end users.</p> <p><b>Product dimensions:</b> 170mm(L) * 111mm(W) * 29mm(T)</p> <p><b>Accessories:</b> Power adaptor, Air mouse Remote control, AAA batteries, HDMI cable, AV cables</p>	<p>sample: \$120</p> <p>500pcs: \$80.0</p> <p>1Kpcs: \$77.0</p> <p>3Kpcs: \$75.0</p> <p>&gt; 3Kpcs: Negotiable</p> <p>No need Air mouse remote, cost less \$9</p> <p><b>Status:</b> MP ready</p>
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<p>4</p>     <p>UI A</p>  <p>UI B (More suitable for operators)</p>	<p><b>FVA-3 Android 2.3 TV box-support internal HDD</b></p> <p>Amlogic 8726M Cortex A9 CPU, 1GHz frequency, MALI 400 OpenGL ES1.12.0</p> <p>Based on Android 2.3 OS</p> <p>Google Chrome Web Browser</p> <p>512MB RAM. 4GB Flash memory (expandable up to 32GB)</p> <p>Up to 1080P video output resolution and decoding</p> <p>Built in WiFi module 802.11 b/g/n for wireless</p> <p>Supports USB camera for Video conference</p> <p><b>Interfaces --</b></p> <p>HDMI 1.3 video &amp; audio output for HDTV playback</p> <p>CVBS analog video output</p> <p>VGA output</p> <p>SPDIF output</p> <p>1 x RJ45 interface for Ethernet LAN cable</p> <p>2 x USB 2.0 Host interface for portable HDD, USB key etc.</p> <p>1 x USB 2.0 HS device</p> <p>1 x SD/MMC/MS memory card slot, support up to 32GB</p> <p>IR+2.4G wireless air mouse remote control</p> <p>Optional wireless 2.4GHz/ Bluetooth standard mouse and keyboard via USB dongle</p> <p><b>Applications --</b></p> <p>Adobe Flash Player 10.2 for online video playback</p> <p>Support DLNA</p> <p>Full Web browsing</p> <p>HD multimedia player, Music player, Photo Frame</p> <p>Online playback of video, music and pictures</p> <p>Plenty of Android applications from the Android Market</p> <p>Games, internet games and other family entertainment applications</p> <p>With different kinds of user interface for selection, also accept OEM and Customization under NRE</p> <p><b>Product dimensions:</b> 170mm(L) * 111mm(W) * 29mm(T)</p> <p><b>Accessories:</b> Power adaptor, Air mouse Remote control, AAA batteries, HDMI cable, AV cables</p>	<p>sample: \$120</p> <p>500pcs: \$80.0</p> <p>1Kpcs: \$77.0</p> <p>3Kpcs: \$75.0</p> <p>&gt; 3Kpcs: Negotiable (Without HDD)</p> <p>No need Air mouse remote, cost less \$9</p> <p><b>Status: MP ready</b></p> <p><b>It is selected by HA MA GmbH as exclusive in Europe, if your market in this area, pls use FVA4</b></p>
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<p>5</p>    <p>A</p>  <p>B (More suitable for operators)</p>  <p>C</p>	<p><b>FVA-4 Android 2.3 TV box-support built in HDD</b></p> <p>Amlogic 8726M Cortex A9 CPU, 1GHz frequency, MALI 400 OpenGL ES1.12.0</p> <p>Based on Android 2.3 OS</p> <p>Google Chrome Web Browser</p> <p>512MB RAM. 4GB Flash memory (expandable up to 32GB)</p> <p>Up to 1080P video output resolution and decoding</p> <p>Built in WiFi module 802.11 b/g/n for wireless</p> <p>Supports USB camera for Video conference</p> <p><b>Interfaces --</b></p> <p>HDMI 1.3 video &amp; audio output for HDTV playback</p> <p>CVBS analog video output</p> <p>VGA output</p> <p>SPDIF output</p> <p>1 x RJ45 interface for Ethernet LAN cable</p> <p>2 x USB 2.0 Host interface for portable HDD, USB key etc.</p> <p>1 x USB 2.0 HS device</p> <p>1 x SD/MMC/MS memory card slot, support up to 32GB</p> <p>IR+2.4G wireless air mouse remote control</p> <p>Optional wireless 2.4GHz/ Bluetooth standard mouse and keyboard via USB dongle</p> <p><b>Applications --</b></p> <p>Adobe Flash Player 10.2 for online video playback</p> <p>Support DLNA</p> <p>Full Web browsing</p> <p>HD multimedia player, Music player, Photo Frame</p> <p>Online playback of video, music and pictures</p> <p>Plenty of Android applications from the Android Market</p> <p>Games, internet games and other family entertainment applications</p> <p>With different kinds of user interface for selection, also accept OEM and Customization under NRE</p> <p><b>Product dimensions:</b> 170mm(L) * 111mm(W) * 29mm(T)</p> <p><b>Accessories:</b> Power adaptor, Air mouse Remote control, AAA batterie, HDMI cable, AV cables</p>	<p>sample: \$120</p> <p>500pcs: \$78.0</p> <p>1Kpcs: \$76.0</p> <p>3Kpcs: \$74.0</p> <p>&gt; 3Kpcs: Negotiable</p> <p><b>Statuses: Tooling</b></p>
<p><b>Optional Accessories</b></p> <p>1</p> 	<p><b>KB-Std: Standard 2.4GHz Wireless keyboard + mouse</b></p> <p>Color: white+ blue, white+ orange, white+ pink, black</p> <p>Distance: up to 30 meters</p> <p>Size: 30.2x15.7x1.9cm</p>	<p>Sample \$20</p> <p>1Kpcs \$13.00/pc</p>

2		<b>KB-Min: Mini 2.4GHz wireless keyboard + touch pad</b> Color: black Distance: up to 30 meters Size: 59x151x12.5mm	Sample \$40 1Kpcs \$26.20/pc
4		<b>KB-Fly: 2.4GHz wireless keyboard + fly air mouse</b> Color: black, white, green, pink Distance: 10 meters Size: 59x151x12.5mm	Sample \$38 1Kpcs \$18.80/pc

Remarks:

1. Warranty: 1 year warranty or 1% spare parts without warranty
2. Package: In white neutral box packing or customized package
3. Accessories are optional; price includes the standard accessories.

Very Truly Yours,

*Cecilia*

International Marketing Department

## Our Advantages:

- Elegant ID designs
- Professional technical support
- Reliable hardware and software
- SDK for approved customers
- Customization of GUI and other requested features

